

SERIAL 03065 - US SYSTEMS FURNITURE, US COMUNITIES CONTRACT, RQ01-411313-16 A THROUGH E

JANUARY 16, 2006

~~JANUARY 16, 2005~~

CONTRACT PERIOD THROUGH ~~JANUARY 16, 2004~~

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **SYSTEMS FURNITURE, US COMUNITIES CONTRACT, RQ01-411313-16 A THROUGH E**

Attached to this letter is a listing of designated dealers that offer discounts on leading brands of systems furniture, office furniture, and case goods available to Maricopa County, utilizing the U.S. Communities contract RQ01-411313-16. Pricing only includes product. Pricing for design and installation services is to be negotiated between agency and dealer. Stated contract offers four manufacturers, which are Herman Miller, Steelcase, Knoll, and Haworth. The complete U.S. Communities contract is located under 03065-US.

“PG” purchase orders may be generated using the information from this list (commodity code C712003/blanket order number B0604656).

All purchases of product listed on the attached pages of this letter are to be obtained from the listed dealers. **Individuals/agencies are responsible to the vendor for purchases made outside of this contract.** The contract period is indicated above.

Wes Baysinger, Director
Materials Management

AS/mm
Attach

Copy to: Clerk of the Board
Valerie Chavez, Facilities Management
Michele Donnelly, County Attorney
Kathy Sicard, Materials Management

FACILITEC INC. 4501 E MCDOWELL ROAD, PHOENIX, AZ 85008

PRICING SHEET: C712003 / B0604656 / NIGP CODES 12021, 12023

BIDDER NAME: Haworth, Inc

LOCATION: One Haworth Center, Holland, MI 49423

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: Facilitec Inc.

PRICING DESCRIPTION:

Systems Products:	Seating Product	Freestanding Products	Wood Casegoods	Tables	List Dollar Amount	Customer Discount Product Only
UniGroup NW/WT				UniGroup NW/WT	\$1 - \$100,000	62%
PLACES NW/WT				PLACES NW/WT	\$100,000 - \$500,000	67%
RACE				PREMISE	\$500,001 or more	Negotiable
Premise NW						
Premise WT						
If NW/WT						
RUSH					\$1 or more	56%
PLACES FW	800 Series, Ascent, Berlin,		Varia	PLACES FW		
Vancouver Panel	Compositics, Dendhur, Essex,		Orlando, Tripoli,	Galerie, Mirador, Varia	\$1 - \$100,000	50%
Hung	Eton, Europa, Forenze,		Vancouver Free standing	Entropy, Profile, Series K	\$100,000 - \$500,000	52.25%
Crossing	Galerie, Katia, Laura, Maria,		Nottingham	Tripoli	\$500,001 or more	Negotiable
	October, Prescott, Tally,			Nottingham		
	Tuscany, Tuxedo, Asheville,					
	Berkshire, Cavendish,					
	Richmond, Zooey Chu					
RUSH					\$1 or more	42%
Causeway	System Seating/Catalyst	950 Series Files, PLACES		Kinetics	\$1 - \$100,000	58%
	Accolade/Comforto 28 NW	Freestanding Steel			\$100,000 - \$500,000	60.50%
	Monaco/System 58/ TAS	Premise Casegoods NW			\$500,001 or more	Negotiable
	Improv, COMFORTO 12	Premise Casegoods WT				
	Comforto 28 Wood	If Files and Storage Units				
	Kinetics					
RUSH					\$1 or more	51%

FACILITEC INC, 4501 E MCDOWELL ROAD, PHOENIX, AZ 85008

PRICING DESCRIPTION:

Systems Products:	Seating Product	Freestanding Products	Wood Casegoods	Tables	List Price
					Amount
Jump Stuff			Correspondent		\$100.00
Boogie Boards					
Castelli 3D					
RUSH					\$100.00
	Sit 10				\$100.00

Federal Tax ID Number: 86-0448336

Vendor Number: 860448336

Telephone Number: 602-275-0101

Fax Number: 602-275-0202

Contact Person: EDWARD CAIN / MELISSA RODGERS

Insurance Certificate Yes

JANUARY 16, 2005

Contract Period: To cover the period ending JANUARY 16, 2004

REMOVED 02/17/05

GOODMANS INTERIOR STRUCTURES, 1400 E. INDIAN SCHOOL RD., PHOENIX, AZ 85014
PO BOX 13289, PHOENIX, AZ 85002

PRICING SHEET: C712003 / B0604656 / NIGP CODES 12021, 12023

BIDDER NAME: Herman Miller
LOCATION: 855 East Main Avenue, Zeeland, MI 49464
PAYMENT TERMS:
 Other Information per Buyer: Authorized Reps: Goodmans Inc.

Product Line	\$0 - \$250K	\$251K - \$1M	\$1M+
Action Office, Prospects, Ethospace	65%	67%	68%
Ergon, Equa, Arrio	52%	54%	56%
CLT Tables, Kiva, Earme Seating Passage, Meridian - Verticals, Storage Desks, HMI "A" and "G" Series Lateral Files	45%	46%	47%
Meridian - Pedestals, Lateral Files	48%	50%	52%
Sanford Seating, Chadwick, Burdick Group	45%	46%	47%
Limerick, Aside, Reaction, Avian, Radian	50%	51%	52%
Q System	63%	64%	65%
Meridian - Keyless Locking	41%	41%	41%

Vendor Number: ~~860202039~~ **W000001026 X**

Telephone Number: ~~602-512-0532~~ **0500**

Fax Number: ~~N/A~~ **602/263-0624**

Contact Person: **ETHAN JOHNSON**

Insurance Certificate **Yes**

Contract Period: **JANUARY 16, 2005 2006.**
 To cover the period ending ~~JANUARY 16, 2004~~

KNOLL INC, 1257 WATER STREET, EAST GREENVILLE, PA 18041
C/O CORPORATE INTERIOR SYSTEMS, 1235 WATER STREET, EAST GREENVILLE, PA 18041

PRICING SHEET: C712003 / B0604656 / NIGP CODES 12021, 12023

BIDDER NAME: Knoll Inc
LOCATION: 1235 Water Street, East Greenville, PA 18041
PAYMENT TERMS:
 Other Information per Buyer: Authorized Reps: Knoll Inc c/o Corporate Interior Systems

Product Line	0 - \$249,999	\$250,000 - \$1,000,000	\$1,000,000+	Quickship
Equity	70%	70%	70%	45%
Morrison	66%	66%	66%	45%
Currents & Reff	65%	65%	65%	45%
Dividends	63%	63%	63%	45%

Vendor Number: ~~133873847 A~~ **W000001164 X**

Telephone Number: ~~800-343-5665~~ **602/265-2231**

Fax Number: ~~215-679-3904~~ **602/265-2859**

Contact Person: ~~BRYAN J SMITH~~ **Nancy Griffin**

Insurance Certificate Yes

JANUARY 16, 2005 2006.

Contract Period: To cover the period ending ~~JANUARY 16, 2004~~

US BUSINESS INTERIORS, 3003 N CENTRAL AVENUE, STE #1500, PHOENIX, AZ 85012

PRICING SHEET: C712003 / B0604656 / NIGP CODES 12021, 12023

BIDDER NAME: Steelcase

LOCATION: 901 44th Street, SE, Grand Rapids, MI 49508

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: US Business Interiors

Product Line	0	\$249,000	\$250,000	\$1,000,000	\$1,000,000+
Quickship					

Steelcase Wood Price & Product Manual	50.50%	Negotiate	Negotiate
47.50%			

Details, Brayton, Metro, Vecta,			
Leap & Turnstone and Turnstone Answer	49%	Negotiate	Negotiate
46%			

Exceptions:	Negotiate	Negotiate	Negotiate
Negotiate			

All new products, Activity Products, Context
 Personal Harbors, Montage, Service
 Parts (Steelcase Steel and Wood Products)
 Vecta Exceptions:
 All Pathways wood seating (Unichair,
 Playback, Oculus, Finestra, Detriana and
 Windsor White Chairs), all Wilkhahn
 "imported" products

Federal Tax ID Number: 52 2031185

Vendor Number: 522031185

Telephone Number: 602 648 8100

Fax Number: 602 648 8150

Contact Person: CAREY HONSA

Insurance Certificate Yes

JANUARY 16, 2005

Contract Period: To cover the period ending JANUARY 16, 2004

REMOVED 02/17/05

WALSH BROS OFFICE ENVIRONMENTS, 1636 N CENTRAL AVENUE, PHOENIX, AZ 85004
PO BOX 1711, PHOENIX, AZ 85001

PRICING SHEET: C712003 / B0604656 / NIGP CODES 12021, 12023

BIDDER NAME: Steelcase
LOCATION: 901 44th Street, SE, Grand Rapids, MI 49508
PAYMENT TERMS:
 Other Information per Buyer: Authorized Reps: Walsh Bros Office Environments

Product Line	0 - \$249,000	\$250,000 - \$1,000,000	\$1,000,000+
	Quickship		
Steelcase Wood Price & Product Manual	50.50%	Negotiate	Negotiate
	47.50%		
Details, Brayton, Metro, Vecta, Leap & Turnstone and Turnstone Answer	49%	Negotiate	Negotiate
	46%		
Exceptions:	Negotiate	Negotiate	Negotiate
	Negotiate		
All new products, Activity Products, Context Personal Harbors, Montage, Service Parts (Steelcase Steel and Wood Products) Vecta Exceptions: All Pathways wood seating (Unichair, Playback, Oculus, Finestra, Detriana and Windsor White Chairs), all Wilkhahn "imported" products			

Vendor Number: ~~860189096~~ **W000001001 X**

Telephone Number: ~~602-252-6971~~ **602/417-1253**

Fax Number: 602-252-8222

Contact Person: JOHN WIKLE – SALES REP

Insurance Certificate Yes

Contract Period: To cover the period ending **JANUARY 16, 2005 2006.**
~~JANUARY 16, 2004~~

HAWORTH INC, 4501 E. MCDOWELL RD, PHOENI, AZ 85008

Vendor Number:	W000001173 X
Telephone Number:	602/734-8650
Fax Number:	602/734-8660
Contact Person:	Bill White
Insurance Certificate	Yes
Contract Period:	To cover the period ending JANUARY 16, 2006.
ADDED 02/17/2005	